

Managed Services In Facilities Maintenance



## **CB**TECH'S WINNING STRATEGY

We are an international **Managed Services Company specializing in Facilities Maintenance. Our focus is to unburden your company and manage services for the facility needs of business, government, education, healthcare, and other entities.** Since 1990, the experienced team within CB Tech has proven to be a beneficial partnership to mitigate risks and reduce cost. Our extensive combination of experience, technical skill sets, innovation, and scale allows us to deliver the most robust range of integrated facilities management services.

As a certified NMSDC Corporate Plus Member, CB Tech provides risk-free solutions that simplify and enhance business processes by providing superior leadership in the commercial, industrial, construction, and maintenance markets. Through its proprietary technology, SMART<sup>™</sup>, clients gain access to one of the deepest and broadest affiliate networks of facility expertise.

We provide organizations with exceptional services to select clients. We are committed to performance standards and operating procedures that deliver greater efficiency, service, program administration, and financial value. CB Tech sports a proven **"no risk"** track record to ensure confidence in our Facilities Maintenance Managed Services company.

#### **CB TECH FEATURES**

- CB Tech is a leading provider of managed services solutions
- Specialization in program and affiliate management
- National, Regional & Local Accounts
- National Coverage with Local Service



 Corporate Plus<sup>®</sup> member with the National Minority Supplier Development Council (NMSDC)



### SMART DESTRUCTION Strategic Defense approach to document destruction, waste & recycling.



Xtreme Clean Comprehensive suite of commercial cleaning services.

Jeff Davis has overseen the strategic direction and daily operations for CB Tech since 1998. With a combined workforce of over 75,000 self-performed and certified affiliate service providers across the United States, Canada, and Puerto Rico, CB Tech is a leading provider of managed services. Jeff's growth strategy included obtaining certification as a Corporate Plus® Member of the National Minority Supplier Development Council (NMSDC) and a member of the Ohio Minority Supplier Development Council (OMSDC). He is also a combat veteran of the U.S. Army Airborne Rangers.



Cris Carter is Chairman of CB Tech, member of the Pro Football Hall of Fame class 2013 and long time broadcaster. As chairman, Cris leads one of the nation's top integrated facility management firms, specializing in project and program management. The award-winning company serves clients throughout the country and has relationships with many of the nation's blue chip corporations. Cris has received the Walter Payton NFL Man of the Year Award for work with inner-city youth.





# THE GAME PLAN:

CB Tech is a single-source solution provider to effectively manage facilities, maintenance and compliance.

We provide a wide variety of services to a diverse group of clients by combining insight and ingenuity. CB Tech meets the changing needs and demands of our customers by strategically partnering with the "best of the best" affiliate companies, complementing and expanding upon our existing management and service offerings. Every day we deliver through our commitment to innovation and our passion for excellent customer service.



Certified Minority Business Enterprise

Vast M/WBE Partner Network SMART Proprietary Technology Comprehensive Services

### Proven Managerial Leadership

# COMPETITION? NO CONTEST.

Efficiently and effectively manage facilities maintenance, increase organizational performance, ensure compliance and control costs Single point of contact

Available 24/7/365 when our customers depend on us the most

Extensive network of certified, highly skilled and carefully screened trade professionals SMART<sup>™</sup> (Service Management Accounting Reporting Tool) innovative proprietary solution to manage the complete life cycle of managed services delivery



Comprehensive suite of award-winning services in Facility Maintenance and Document Management

Local commitment with a local investment





Quickly solve site problems by deploying the right resources.

Dedicated single point of contact to manage client needs.

We plan for the success of all projects and services!

Committed to employ safety and safe protocols for every client.



Access to continuous improvement, technology + R&D.



True commitment to Tier 1 MWBE spending.

History of completing complex projects in the most complex environments.

One of the most highly experienced facilities management providers in the country.

### **CB TECH** INNOVATION **CB**tech SMART Select Al ABM Janitorial (28 Work Orders) que Janitorial (9 Work O 10/01/2018 SDXACL-10923 10/01/2018 SDXACL-1093 10/01/2018 SDXACL-111-1 10/01/2018 SDXACL-113-1 DXACL-111-1-2 10/01/2018 10/01/2018 SDXACL-113-1-2 10/01/2018 SDXACL-111-2 10/01/2018 SDXACL-113-2 CB Tech (48 Work Orders) D & K Janitorial Services (13 Work Orders) rs Janitorial Services, Inc. (88 Work Orders)

### **BUSINESS &** GOVERNMENT

Conference Centers Hospitality Institutional Industrial Manufacturing Retail Remote Workplaces

### **EDUCATION**

Colleges & Universities K-12 School Districts

### SPORTS & **ENTERTAINMENT**

Amphitheaters Arenas Casinos **Cultural Attractions Destination Attractions** Stadiums

### HFAI THCARF

Healthcare Facilities Hospitals Urgent Care Dialysis Centers

### **DESTINATIONS &** CULTURAL **ATTRACTIONS**

National Parks

Museums

### THE GAME CHANGER SMART<sup>™</sup> Service Management Accounting Reporting Tool

CB Tech offers a proven innovative solution to manage the complete life cycle of managed service delivery. SMART™ is founded on Exceptions Management, allowing for guick identification and notification of exceptions, resulting in timely resolution. Extensive automation maximizes work order flow efficiency and effectiveness. Automated processes, acknowledgements, and notifications are implemented throughout. And it's designed with scalability in mind. A single processor can process over 19,000 transactions per month!



# 75,000 PLAYERS STRONG

A POWERFUL STRATEGIC FORCE MANAGING FACILITIES MAINTENANCE FULFILLMENT

### **Affiliate Network Assumption**

CB Tech assumes management of the customer's existing affiliate provider network. This provides customers with an immediate solution that is transparent to end users. Customers are able to quickly appreciate immediate benefits from CB Tech's Facility Maintenance Program. We evaluate the program and gather important affiliate performance data before making program recommendations.

### Land & Expand

Allows customers to slowly transfer facility maintenance responsibilities to CB Tech in a controlled manner. A customer may transfer responsibilities for a single trade and then after a period of time another trade, ultimately transferring all desired trades to CB Tech; or transfer responsibilities for all trades at a single location and then after a period of time another location, ultimately transferring all desired locations to CB Tech.

### **Customized Strategic Plans**

CB Tech's customized strategic plans may include a combination of these approaches or an evolution from one approach to another over time as needs change.

## **XTREME CLEAN**

### National coverage improves cleanliness, enhancing image, reducing costs, and increasing safety.

Xtreme Clean Services offers a comprehensive suite of commercial cleaning services, including floor care, a patented 4-step deep clean service, office cleaning, and inside and outside window washing. In addition to conventional commercial cleaning services such as vacuuming, sanitizing, mopping and dusting, CB Tech offers specialty services, including deep cleaning, floor refinishing, air duct cleaning, and high-level cleaning. Schedule daily, weekly, bi-weekly, monthly, quarterly, semi-annually, or any time to satisfy your needs.

### **CB** TECH MANAGED SERVICES

- Network Management
- Compliance Management
- Quality Assurance
- Accounts Payable
  Management
- Customer Master Maintenance
- Program Requirements Document (PRD)
- Key Performance Indicators (KPI)
- Work Order Flow Management
- Service Delivery Management
- Service Agreement Compliance
- Insurance Compliance
- Certification and Licensing Compliance
- Safety Compliance
- Security Compliance
- Strategic Facility Maintenance Fulfillment
- Analytical Data

# STRATEGIC DEFENSE

The only Diverse National Provider that addresses Document Destruction, Recycling and Waste with our "Strategic Defense" approach NAID<sup>®</sup> is the standardsetting body advocating for best practices in secure data destruction.

### **OUR "STRATEGIC DEFENSE" APPROACH**

Protecting sensitive and proprietary information starts with proactive measures designed to reduce exposures and ensure compliance. Control and chain of custody are key to the success of any information protection program and are essential components of CB Tech's Strategic Defense program. CB Tech's three-pronged approach is designed to eliminate the risks associated with waste management, waste recycling, and document destruction. Custody is controlled from collection, through transportation, and finally to destruction.

CB Tech's customizable program, including waste, recycling, and document destruction services, ensures that your sensitive materials remain under the control of only properly trained and qualified service providers.

### WASTE MANAGEMENT

CB Tech's strategic waste management solutions emphasize control and chain of custody. Hand pickup service is available either as an inside service or outside secured container service. Both services provide a high level of security while eliminating unsightly dumpsters and reducing wear and tear on parking surfaces.

### WASTE RECYCLING

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Waste recycling is an often overlooked area of information protection posing many of the same risks as waste management. Sensitive information disposed of accidentally with an empty water bottle or fast food wrappers can be devastating. CB Tech offers hand pickup inside service for waste recycling as a component of our overall Strategic Defense.

### DOCUMENT DESTRUCTION

**Offsite Shredding** – documents are picked up from your facility, delivered, and destroyed in a secure facility.

**On-Site Shredding** – documents are collected and destroyed at your facility in a secure mobile shredder.

**One-Time Service** – designed for office cleanouts, purges, and customer shred days. One-Time Service is available as an on-site or offsite service.



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