## HOW WE PUT UP MORE POINTS THAN ANY OTHER FACILITIES MAINTENANCE TEAM

We've been helping companies successfully meet social and economic equality with the most diversified affiliate force in the country for more than 30 years.



It's as simple as this: We are uniquely positioned with a vast and diverse affiliate network of 75,000 run from a single facilities maintenance team. CB Tech is a top tier player so efficient you never deal directly with individual vendors. We do that. So efficient you receive just **one bill** for the services from us. Our comprehensive suite of award-winning services include Strategic Defense and XtremeClean.

#### SHAPING THE DIVERSITY LANDSCAPE

Council (NMSDC).

businesses to include Minority, Women and Veteran owned to help meet the goal of social and financial equality.

This workforce would not have access to National Account companies without CB Tech. We are a Corporate Plus®

Member with the National Minority Supplier Development

Our affiliate network is made up of thousands of local small

- ) MINORITY & VETERAN OWNED
- **1** NETWORK MANAGEMENT
- **OBJECT OF THE PROPERTY OF THE**
- **1** QUALITY ASSURANCE
- **1** ACCOUNTS PAYABLE MANAGEMENT
- **O** CUSTOMER MASTER MAINTENANCE
- PROGRAM REQUIREMENTS
  DOCUMENT (PRD)
- KEY PERFORMANCE INDICATORS
- **WORK ORDER FLOW MANAGEMENT**
- SERVICE DELIVERY MANAGEMENT
- SERVICE AGREEMENT COMPLIANCE
- INSURANCE COMPLIANCE
- CERTIFICATION AND LICENSING COMPLIANCE
- SAFETY COMPLIANCE
- SECURITY COMPLIANCE
- STRATEGIC FACILITY

  MAINTENANCE FULFILLMENT
- **()** ANALYTICAL DATA



## **CB TECH: SMALL BUSINESS CHAMPS**

No other nationalized company can check all the boxes we can to deliver lower cost facilities maintenance services with an experienced and diversified workforce.

#### **DEDICATED SINGLE POINT OF CONTACT**

Including all billing.





#### **NATIONAL, REGIONAL & LOCAL** ACCOUNTS + NATIONAL COVERAGE WITH LOCAL SERVICE

Unburden your company by having us manage services for the facility needs of business, government, education, healthcare, and other entities.

CB Tech has proven to be a beneficial partnership to mitigate risks and reduce cost. ~

We utilize performance standards and operating procedures that deliver

greater efficiency, service, program

administration, and financial value.

It's our ironclad guarantee to ensure

confidence in our Facilities Maintenance

**PROVEN 'NO RISK' BENEFITS** 

Managed Services



#### THE COMPETITION? NO CONTEST.

Leveraging a force of 75,000 CB Tech

Simply the best and most diverse team of affiliates including women-owned businesses to effectively manage a program to ensure compliance, and control costs.



## 64%

**SMALL BUSINESS:** 

BY THE NUMBERS

98.2%

most businesses in America have fewer than 500 employees.

100 employees account for 98.2

Small companies create 1.5 million jobs annually and account for 64 percent of new jobs created in the U.S.

#### SHAPING THE DIVERSITY LANDSCAPE

businesses in our talent pool.

We are a Corporate Plus® member with the National Minority Supplier Development Council (NMSDC), certified minority businesses of the highest caliber. Assists in locating minority suppliers with the capacity to fulfill national contracts. We NMSDC support women-owned

-18.4%

Numbers show black business owners hit hard by the pandemic (from July 2020 -latest numbers

Data from the Small Business Administration (SBA) & US Small Business Office of Advocacy

#### **CB TECH IS MINORITY & VETERAN OWNED**

CB Tech member of the Pro Football Hall of Fame. Jeff Davis /CEO & Vice Chairman CB Tech is a combat veteran of the U.S. Army Airborne Rangers.



~



Exclusive CB Tech's on-demand innovative solution to manage the complete life cycle of managed service delivery.

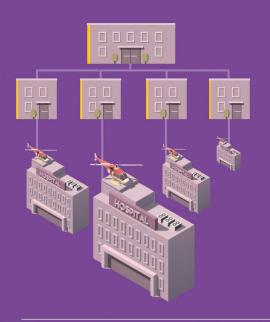


# CB TECH: MAKING THE SMALL BUSINESS DIFFERENCE

We far exceed all our national competitors with efficiency, proven performance and a truly diverse workforce.

## TYPICAL CORPORATE MODEL: FACILITIES MAINTENANCE COMPANIES HANDLING NATIONAL ACCOUNTS

Indicates diverse make up in typical corporate offices (5-8%). Jobs are administered to regional offices with the same minority numbers.





#### **UNLOCKING THE DOOR OF OPPORTUNITY**

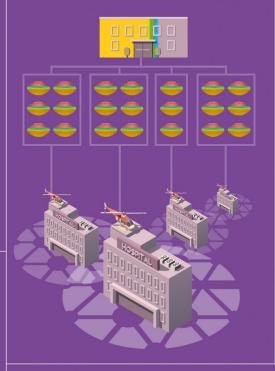
**98% of National Accounts** go to the largest facilities management companies. Without CB Tech presence at the National Account level, our small business affiliates would have no chance in securing any projects with large scale companies. Our business model positively affects needed economic growth throughout the country.



#### **CB TECH MODEL:**

MANAGED FACILITIES MAINTENANCE FOR NATIONAL, REGIONAL & LOCAL ACCOUNTS + NATIONAL COVERAGE WITH LOCAL SERVICE

Indicates diverse make up of the thousands of small business affiliates in the CB Tech network. **Most all have less than 10 employees.** 



### SMALL BUSINESS: BY THE NUMBERS

**12%** 

The percentage of African -Americans in the US private sector workforce (15 million).

70%+

Percentage of Minority workforce for CB Tech management.

**64**%

Percentage of minority owners who hire other minority workers.

36%

Percentage of improvement for companies outperforming those without diverse workforce.

6.5%

Forcasted percentage of growth for GDP in 2021. Up from 4.5%!

Data from the Forbes Magazine, Fortune Magazine, Gazette Index, Bureau of Labor Statistics and Federal Reserve

#### BOTTOM LINE: CHOOSING CB TECH IS BUILT-IN SUPPLY CHAIN DIVERSITY

Partnering with CB Tech assures a diverse workforce and at the same time improving company performance based on statistics. Our unique model helps elevate small business sectors in need of support: Minorities, womenowned businesses, veterans and disabled veterans.

#### CORPORATE MODEL EXAMPLE

- \$1 BILLION BUDGET
- \$800 MILLION COST OF GOOD
- 5% MINORITY WORKFORCE

WITH CB TECH'S MODEL YOUR COMPANY CAN BOOST AN ADDITIONAL 5% TO 10% OR MORE IN DIVERSITY ON THE FIRST DAY OF BUSINESS.

